

1: Country

1. Bulgaria
2. Cyprus
3. Greece
4. Norway
5. Spain

2: Type of organisation

1. Governmental
2. Non profit (NGO)
3. For profit
4. Other

3: Status core team

1. Student
2. Employed
3. Volunteer
4. Unemployed

4: What is your organization`s purpose?

Text field

5: Definition. Social entrepreneurship is:

1. is to fund and implement solutions to social, cultural, or environmental issues
2. to make money while you help others
3. doing business for a social cause
4. to pursue novel applications that have the potential to solve community-based problems
5. "free text"

5: (Do you think) you'll need the same competencies for social entrepreneurship as for more traditional entrepreneurship?

Disagree -2-3-4-5-6-Agree

6: Which as the most important competencies for social entrepreneurship?

*1

Rate 1-7

1. Ability to problem solve
2. Build effective teams
3. Management of financial capital
4. Ability to lead/develop others
5. Ability to communicate with customers, suppliers and other stakeholders

6. Interpersonal communication skills
7. Ability to sell and/or market the organization
8. Manage strategy development
9. Capacity to measure outcomes
10. Ability to develop collaborative relations
11. Creative use of minimal resources
12. Ability to make decisions based on relevant information
13. Sense of moral imperatives/ethics
14. Innovativeness and creativity
15. Create/evaluate the feasibility and implementation of a business plan
16. Identification, evaluation, and exploitation of opportunities
17. Social skills
18. Desire and ability to create a significant social impact
19. Ability to build community support
20. Ability to challenge traditional ways of thinking
21. Confidence to succeed at challenging task
22. Optimism
23. Willingness to take risks
24. Conflict resolution skills
25. Management of employees
26. Ability to commit to a collective purpose
27. Commitment to helping people
28. Cultural awareness
29. Ability and desire to grow the organization
30. Management of logistics and technology
31. Manage administrative work
32. Empathy or compassion
33. Ability to identify social problems
34. Develop volunteer support
35. Value social impact more than financial

7: In what way can social entrepreneurship contribute to UN`s SDGs?

1. I don't know about UN`s SDG`s
2. In a high degree
3. In some degree
4. Not sure

8: In your opinion, which are the most useful ways of learning?

1. Learning by told
2. Learning by doing (in practice)

3. Learning by discovering the answers by yourself
4. Learning by constantly answering questions
5. Learning through discussion and debate

9: Based on the european entrepreneurship competencies framework, range this competencies from most (7) to least (1) important in your organisation

Action

Taking the initiative
Planning & management
Coping with ambiguity, uncertainty & risk
Working with others
Learning through experience

Resources

Self-awareness & self-efficacy
Motivation & perseverance
Mobilising resources
Financial & economic literacy
Mobilising others

Ideas & Opportunities

Spotting opportunities
Creativity
Vision
Valuing ideas
Ethical & sustainable thinking

10: Free text: do you have other comments (e.l.)

*1 Based on the following paper:

<https://www.jstor.org/stable/i23412364>